# National Postal Forum (NPF)





## National Postal Forum – May 15 – 18, 2022

# NPF 2022 Theme



Phoenix, Arizona

# This year's theme...

# **Facing the Future Together**



# **NPF Overview**

FACING THE FUTURE Together NPF Phoenix, Arizona May 15-18, 2022 | Phoenix Convention Cen

- NPF 2022 Phoenix Convention Center, May 15-18, 2022
- 2,000+ Attendees (Postal and Industry)
- Keynote Address from Postmaster General Louis DeJoy
- 100+ Workshops (Postal and Industry Speakers)
- 9 USPS Executive Leadership Team/Officer Presentations
- 100+ Exhibitors
- 4 Days of Education and Networking
- Networking Receptions
- Partnership Awards Recognition Luncheon with a Keynote Speaker
- Consultation Centers
- Peer to Peer Sessions
- 2 USPS Certification Courses Offered
  - Mail Design Professional
  - Executive Mail Center Manager



# **Attractions**



May 15-18, 2022 Phoenix Convention Center

Lots to do – bring your family...

- Hike/Climb Camelback Mountain
- Hot air balloon rides
- Phoenix Zoo



Enchanted Island Amusement Park Desert Botanical Gardens Grand Canyon (few hours)



# **NPF Schedule**



### Phoenix, Arizona May 15-18, 2022 | Phoenix Convention (

### SUNDAY, MAY 15



### NPF WELCOME RECEPTION

Join the official NPF 2022 Welcome Reception, as we celebrate and reunite. Reconnect with friends and colleagues, meet new like-minded professionals and share in the camaraderie of facing the future together!

| 1:30 PM - 2:30 PM | Period 1 Workshops                         |
|-------------------|--|
| 2:45 PM - 3:45 PM | Period 2 Workshops and Orientation Session |
| 4:00 PM - 5:00 PM | Period 3 Workshops                         |
| 5:30 PM - 7:00 PM | NPF Welcome Reception                      |
|                   |  |

### **MONDAY, MAY 16**



### **PMG - KEYNOTE ADDRESS**

Join Postmaster General Louis DeJoy for the Monday morning General Session. Learn how the USPS is reimagining, reengineering and redesigning the Postal Service. The PMG will take you through his comprehensive strategies, which will modernize the postal network, invest in infrastructure and improve operations for ongoing innovation - all tied directly to customer needs.

|   | 8:00 AM - 9:30 AM   | PMG – Keynote Address       |  |
|---|---------------------|-----------------------------|--|
|   | 9:30 AM - 11:00 AM  | Exclusive Exhibit Hall Time |  |
|   | 9:30 AM - 4:00 PM   | Exhibit Hall Open           |  |
|   | 11:00 AM - 12:00 PM | Period 4 Workshops          |  |
|   | 12:00 PM - 1:00 PM  | Lunch                       |  |
|   | 1:00 PM - 2:00 PM   | Period 5 Workshops          |  |
|   | 2:15 PM - 3:15 PM   | Period 6 Workshops          |  |
|   | 3:15 PM - 3:45 PM   | Networking in Exhibit Hall  |  |
| Γ | 4:00 PM -5:00 PM    | Period 7 Workshops          |  |
|   | 5:30 PM - 7:00 PM   | PCC Reception               |  |
| _ |                     |                             |  |

### **TUESDAY, MAY 17**



### **EXHIBIT HALL RECEPTION**

Meet and greet with the industry's most innovative and forward thinking mailing and shipping companies at the NPF Exhibit Hall Reception. Take advantage of this casual environment and indulge in food for thought while learning about your next best solution. Make your plans to attend this evening event from 4:00 PM - 5:30 PM.

| 8:00 AM - 9:00 AM   | Period 8 Workshops          |  |
|---------------------|-----------------------------|--|
| 9:30 AM - 11:00 AM  | Exclusive Exhibit Hall Time |  |
| 9:30 AM -5:30 PM    | Exhibit Hall Open           |  |
| 11:00 AM - 12:00 PM | Period 9 Workshops          |  |
| 12:00 PM - 1:00 PM  | Lunch                       |  |
| 1:30 PM - 2:30 PM   | Period 10 Workshops         |  |
| 2:45 PM - 3:45 PM   | Period 11 Workshops         |  |
| 4:00 PM - 5:30 PM   | Exhibit Hall Reception      |  |
|                     |                             |  |

### WEDNESDAY, MAY 18



### PARTNERSHIP RECOGNITION LUNCHEON

NPF attendees with Full-Registration privileges are invited to attend a special seated luncheon that honors best in class USPS partnerships from across all postal areas and concludes with a special guest speaker that will share insights and anecdotes that promise to inspire!

| 8:00 AM - 9:00 AM  | Period 12 Workshops                  |
|--------------------|--------------------------------------|
| 9:15 AM - 10:15 PM | Period 13 Workshops                  |
| 0:30 AM - 11:30 AM | Period 14 Workshops                  |
| 2:00 PM - 2:00 PM  | NPF Partnership Recognition Luncheon |
| 2:30 PM - 3:30 PM  | Period 15 Workshops                  |
| 3:45 PM - 4:45 PM  | Period 16 Workshops                  |
| 7:00 PM - 10:00 PM | Closing Event                        |

# **NPF E-Booklet**



## E-Booklet is on the NPF Website - NPF\_2022\_Catalog\_31522.pdf

## 2022 USPS EXECUTIVE LEADERSHIP TEAM AND OFFICER SESSIONS



#### PMG - Keynote Address Monday, May 16 (8:00 AM - 9:30 AM)

Join Postmaster General Louis DeJoy and his Executive Leadership team in the journey to revitalize the Nation's mail system and learn how the United States Postal Service is reimagining, reengineering and redesigning the Postal Service to better serve customers and deliver a healthy, sustainable communications and delivery network for the future.

comprehensive strategies and key actions being taken to modernize the postal network, invest in infrastructure, improve operations and create a platform for ongoing innovation tied directly to customer needs.

**Empowering Our People:** 

and Executive Vice President

Chief Human Resources Officer

Presented by:

Realigning to Support USPS Mission

Dr. Joshua Colin, Chief Retail and Delivery Officer

Isaac Cronkhite, Chief Logistics and Processing

Operations Officer and Executive Vice President

Doug Tulino, Deputy Postmaster General and

Each year the USPS Executive Leadership Team and Officer Sessions provide an exclusive and unique perspective on some of the most important issues, changes and new ideas facing the industry today. Attendees have the opportunity to hear first-hand and to learn from key postal leaders about topics that will guide the entire mailing and shipping industry into the future.

### **EXECUTIVE LEADERSHIP TEAM / OFFICER PRESENTATIONS\***

#### Data + Delivery = A Stronger Mail and Package Proposition for Customers Presented by:

Dr. Joshua Colin, Chief Retail and Delivery Officer and Executive Vice President Tom Foti, Vice President Product Solutions Jeff Johnson, Vice President Enterprise Analytics

#### Impacts of Transformation: Better Structured to Match Service Performance with Customer Needs Presented by:

Dane Coleman, Vice President Regional Processing **Operations Eastern** Tim Costello, Vice President Area Retail & Delivery **Operations Southern** Angela Curtis, Vice President Delivery Operations

#### Modernizing USPS Network: Facility Investments & Operational **Redesign for Service Improvement**

Presented by: Scott Bombaugh, Chief Technology Officer and Executive Vice President Luke Grossmann, Senior Vice President Finance and Strategy Beniamin Kuo, Vice President Facilities

#### Sustaining our Future: Pricing & Product Strategies

Presented by: Joe Corbett, Chief Financial Officer and Executive Vice President Steve Monteith, Chief Customer and Marketing Officer and Executive Vice President

Sharon Owens, Vice President Pricing and Costing

#### **Transforming Transportation & Logistics:** Paving the Way to Performance and

Growth Presented by:

Robert Cintron, Vice President Logistics Isaac Cronkhite, Chief Logistics and Processing Operations Officer and Executive Vice President Peter Routsolias, Vice President Transportation Strategy

#### USPS Connect Local: **Connecting Communities** Presented by:

Sheila Holman, Vice President Marketing Shavon Keys, Vice President Sales Elvin Mercado, Vice President Retail and Post Office Operations

#### USPS Connect Regional: A Case Study featuring USPS Covid Test Kit Fulfillment

Presented by: Scott Bombaugh, Chief Technology Officer and

Executive Vice President Linda Malone, Vice President Engineering Systems Marc McCrery, Vice President Customer Experience

Pritha Mehra, Chief Information Officer and Executive Vice President

#### USPS Connect: Solutions Reaching Every Door Presented by:

Pritha Mehra, Chief Information Officer and Executive Vice President Jakki Krage Strako, Chief Commerce and Business

Solutions Officer and Executive Vice President

#### **eCOMMERCE: STEPS TO SHIPPING SUCCESS** Grab a front-row seat and let industry experts be

and Shipping.

your guide in helping you navigate and reimagine the continually evolving Shipping Landscape.

Technology is ever-changing, raising the bar on our

industry's processes and best practices. With it,

new opportunities arise. Get the inside scoop on

how technology is driving the future of Mailing

opportunity of their success.

DELIVERING INNOVATIVE TECHNOLOGY

#### LEADERSHIP & PROFESSIONAL DEVELOPMENT: CHARACTERISTICS OF SUCCESS

Great leaders never rest. They're always honing their skills. Seize this golden opportunity to learn the how-to of improving your own skills, growing your future, and building strong, supportive teams.

#### **OPERATIONS: FULFILLING THE NEEDS OF** YOUR CUSTOMERS

Elevate customer satisfaction to a whole new level. Learn how to manage your mail and shipping operations more effectively while optimizing your business with the USPS.

#### PUSHING THE ENVELOPE: WHY MAIL WORKS

Direct Mail is as powerful a marketing tool as ever. Discover the importance of making DM an integral part of your marketing strategy in order to maximize outreach - and ROI.





professional to offer a variety of workshops that will help better navigate the future and increase the

# **NPF Matrix**



Matrix is available on NPF website - https://npf.org/wp-content/uploads/2022/03/2022\_NPF\_Workshops\_3\_28.pdf

| National Postal Forum - Phoenix, AZ<br>May 15 - 18 |  |  |   |  |  |  |   |   |
|--|--|--|---|--|--|--|---|---|
| Sunday - May<br>ROOM                               | y 15<br>Jr. Ballroom -<br>301A West              |  |   |  |  |  |   |   |
| PERIOD 1<br>1:30 PM - 2:30 PM                      |  | Orientation Session  | Mitigating the<br>Great Resignation<br>with Automated<br>Workflows        | CASS Cycle O: What<br>You Need to Know!  | How MSPs and Mail<br>Owners Can Utilize<br>IV and ID Data to<br>Improve ROI on<br>their Marketing<br>Budgets | Real Time Package<br>Tracking                        |   | Making the Most of<br>the USPS Enterprise<br>Payment System                         |
| PERIOD 2<br>2:45 PM - 3:45 PM                      | USPS Connect Local:<br>Connecting<br>Communities | Last But Certainly<br>Not Least: Why the<br>Last Mile is a<br>Hotbed for<br>Innovation | Authentically<br>Inclusive Marketing                                      | Creating Your New<br>Digital Marketing<br>Channel with<br>Informed Delivery<br>Package Campaigns | Does Your Returns<br>Strategy Line up<br>With Customer<br>Preferences?                                       | Direct Mail 101:<br>Mailing Made Easy                | The Answer is<br>Cloud-Powered<br>Postal Data | MTAC 101: What is<br>MTAC and How to<br>Get Involved                                |
| PERIOD 3<br>4:00 PM - 5:00 PM                      | PCC General Session                              | Innovative<br>Technology Driving<br>the Future Postal<br>Service                       | How to Grow Your<br>Business Using Data<br>Science: No Degree<br>Required | Expectations by  | Turning up the<br>Volume on your<br>Transactional Mail   | Treating Return<br>Mail with the Care<br>it Deserves | USPS Expedited<br>Packaging Supplies          | Power Your Client's<br>Direct Response<br>Campaigns with<br>Predictive<br>Analytics |
| 5:30 PM - 7:00 PM                                  | 1 Welcome Reception - Hyatt Hotel                |  |   |  |  |  |   |   |

# **NPF Networking**

FACING THE FUTURE Together NPF May 15-18, 2022 | Phoenix Convention Center

Lunch will be provided on Monday, Tuesday, and Wednesday is our Partnership Recognition Luncheon

- Customer Awards
- Special Guest Speaker

**Networking Receptions Nightly** 

- Sunday NPF Welcome Reception Hyatt Hotel
- Monday PCC Reception Sheraton Phoenix Downtown
- Tuesday Exhibit Hall Reception Convention Center
- Wednesday Closing Event Convention Center

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# Questions



Phoenix, Arizona May 15-18, 2022 Phoenix Convention Center

